

Eller Experience: Concentration in Finance

MBA students interested in a Concentration in Finance may choose from the following three tracks:

- [Fixed Income](#)
- [Corporate Finance](#)
- [Real Estate Finance](#)
- [General Investments](#)

Each track consists of five courses with specific required courses and other select alternatives identified. Other finance elective courses are available and may be selected as general MBA electives, outside of the finance track requirements. View below the matrixes available to help students plan their finance courses within each track.

Fixed Income Track

The fixed income track is designed to familiarize students with the fundamental theoretical concepts and relevant models of fixed income portfolio management and a set of tools to analyze fixed income markets. This track is geared for students with very strong quantitative and analytical skills and technical strengths. The coursework is the most rigorous of the three tracks.

Coursework: the following *three* classes are required in this track:

- [FIN 521. Investment Analysis](#) (Fall)
- [FIN 542. Fixed Income](#) (Fall)
- [FIN 545. Credit Risk Models](#) (Spring)

In addition, students pursuing this track must select at least *two* classes from the following list:

- [FIN 522. Advanced Risk Management and Derivatives](#) (Spring)
- [FIN 523A*. Applied Portfolio Management](#) (Fall)
- [FIN 523B*. Applied Portfolio Management](#) (Spring)
- [FIN 543. High-Yield Debt and Corporate Distress](#) (Fall)
- [ACCT 554. Accounting Analysis/Financial Statements](#) (Fall)

Complementary classes:

Specific complementary courses that will provide additional perspectives and skills to those you will learn in your concentration courses have been identified in our Marketing, Management, top 10 MIS and Entrepreneurial programs. . Adding one or more of these courses to your concentration may add that edge over other candidates in your job search.

- PA 508: Public and Non Profit Financial Management
- LAW 663: Introduction to Business Reorganization and Bankruptcy
- ENGR: Economics of Regulated Industries
- MGMT 564: Negotiations

Fixed Income Careers : The Fixed Income track is designed to enable students to pursue careers within the broad area of fixed income, including positions as fixed income analyst, mortgage securities analyst and risk management expert/consultant. Companies include financial institutions, utilities and industrials. The [“Careers-in-Finance”](#) site offers good insight into a few of the types of positions and day-to-day work in these fields.

Fixed Income Careers: fixed income analyst, mortgage securities analyst and risk management expert/consultant.		
Required Courses	Elective Courses	Complementary classes
<u>FIN 521. Investment Analysis</u>	<u>FIN 522. Advanced Risk Management and Derivatives</u>	PA 508: Public and Non Profit Financial Management
<u>FIN 542. Fixed Income</u>	<u>FIN 523A*. Applied Portfolio Management</u>	ECON 564: Economics of Regulated Industries
<u>FIN 545. Credit Risk Models</u>	<u>FIN 523B* Applied Portfolio Management</u>	MGMT 564: Negotiations
	<u>FIN 543. High-Yield Debt and Corporate Distress</u>	LAW 663: Introduction to Business Reorganization and Bankruptcy
	<u>ACCT 554. Accounting Analysis/Financial Statements</u>	

Corporate Finance Track

The corporate finance track is designed to familiarize students with the financial decisions made and decision-making tools used by corporate financial managers. The vast majority of Eller MBA-Finance graduates work in this field.

Coursework: the following *three* classes are required in this track:

- [FIN 512. Advanced Corporate Finance](#)
- [FIN 513. Valuation Modeling](#)
- [FIN 532. Corporate Finance Strategy](#)

In addition, students pursuing this track must select at least *two* classes from the following list:

- [FIN 514. International Finance](#)
- [FIN 515. Venture Capital](#)
- [FIN 521. Investments Analysis](#)
- [FIN 536. New Venture Finance](#)
- [FIN 542. Fixed Income](#)
- [FIN 543. High Yield and Corporate Distress](#)
- [FIN 560. Real Property](#)
- [ACCT 554. Accounting Analysis/Financial Statements](#)

Complementary classes:

Specific complementary courses that will provide additional perspectives and skills to those you will learn in your concentration courses have been identified in our Marketing, Management, top 10 MIS and Entrepreneurial programs. . Adding one or more of these courses to your concentration may add that edge over other candidates in your job search.

- MGMT 564: Negotiations
- MGMT 547: Corporate Strategy
- LAW: Business Organizations
- ECON 560: Industrial Organizations
- MGMT 521: Business Law and the Search for Non-Obvious Liabilities

Corporate Finance Careers

The Corporate Finance track is designed to enable students to pursue a wide variety of fascinating careers at the world's top companies whose main business is not finance. These companies need finance professionals in the treasury, planning and budgeting, and strategic planning and risk management areas. The "Careers-in-Finance" website offers good insight into the types of positions and day-to-day work in these fields.

Corporate Finance careers in: treasury management, planning and budgeting, and strategic planning and risk management areas.

Required Courses	Elective Courses	Complementary classes
FIN 512. Advanced Corporate Finance	FIN 514. International Finance	LAW 616: Business Organizations
FIN 513. Valuation Modeling	FIN 515: Venture Capital	MGMT 521: Business Law and the Search for Non Obvious Liabilities
FIN 532. Corporate Finance Strategy	FIN 521. Investments Analysis	ECON 560: Industrial Organization
	FIN 536. New Venture Finance	MGMT 564: Negotiations
	FIN 542. Fixed Income	MGMT 547: Corporate Strategy
	FIN 543. High Yield and Corporate Distress	
	FIN 560. Real Property	
	ACCT 554. Accounting Analysis/Financial Statements	
	ACCT 554. Accounting Analysis/Financial Statements	

Real Estate Finance Track

The real estate finance track is designed to familiarize students with the financial decisions made and decision-making tools used in real estate development and finance.

Coursework: The following *three* classes are required in this track:

- FIN 513. Valuation Modeling (Fall)
- FIN 560. Real Property (Fall)
- FIN 552: Commercial Real Estate Development (Spring)

In addition, students pursuing this track must select at least *two* classes from the following list:

- FIN 512. Advanced Corporate Finance (Fall)
- FIN 515. Venture Capital (Fall)
- FIN 521. Investments Analysis (Fall)
- FIN 522. Advanced Risk Management and Derivatives (Spring)
- FIN 532. Corporate Finance Strategy (Spring)
- FIN 542. Fixed Income (Fall)
- ACCT 554. Accounting Analysis/Financial Statements (Fall)
- ARC 561E. Sustainable Design and the LEED Initiative
- PA 514. Analytic Methods in Planning and Strategic Management
- PA 551. Local Economic and Community Development
- PLNN 559. Land Use and Growth Controls
- PLNN 576. The Land Development Process
- PLNN 580. Environmental and Healthy City Planning
- PLNN 597S. New Urbanism and Sustainability in the Southwest

Complementary classes:

Specific complementary courses that will provide additional perspectives and skills to those you will learn in your concentration courses have been identified in our Marketing, Management, top 10 MIS and Entrepreneurial programs. . Adding one or more of these courses to your concentration may add that edge over other candidates in your job search.

- MIS 578: Project Management
- PA 528: Public and Non Profit Debt and Investment Management
- PA 551: Local and Economic and Community Development
- MGMT 535: International Management
- PA 543: White Collar Crime

Real Estate Finance Careers

The Real Estate Finance track is designed to enable students to pursue careers in the field of real estate, from development to mortgage banking. Companies in a wide variety of fields need finance professionals to evaluate development and credit risk, and to develop financial plans and budgets. The “Careers-in-Finance” website offers good insight into the types of positions and day-to-day work in these fields.

Careers in: Real Estate Development, Mortgage Banking, Credit Risk Analysis		
Required Courses	Elective Courses	Complementary classes
FIN 513. Valuation Modeling	FIN 512. Advanced Corporate Finance	PA 543 White Collar Crime
FIN 552: Commercial Real Estate Development	FIN 515. Venture Capital	PA 551: Local Economic and Community Development
FIN 560. Real Property (Fall)	FIN 521. Investments Analysis	MGMT 535: international Management
	FIN 522. Advanced Risk Management and Derivatives	PA 528: Public and Nonprofit Debt & Investment Management
	FIN 532. Corporate Finance Strategy	MIS 578: Project Management
	FIN 542. Fixed Income	
	ACCT 554. Accounting Analysis/Financial Statements	
	ARC 561E. Sustainable Design and the LEED Initiative	
	PA 514. Analytic Methods in Planning and Strategic Management	
	PA 551. Local Economic and Community Development	
	PLNN 559. Land Use and Growth Controls	
	PLNN 597S. New Urbanism and Sustainability in the Southwest	
	PLNN 576. The Land Development Process	
	PLNN 580. Environmental and Healthy City Planning	

General Investments Track

The general investments track is designed to familiarize students with investment analysis, including the functions of capital markets, changes in markets, and portfolio theory.

This track is recommended only for interested students with work experience in this field and/or personal contacts in the industry. Students pursuing this track are strongly encouraged to study for and obtain the CFA Level I designation either before graduating from the program or immediately upon completion.

Coursework: the following *three* classes are required in this track:

- FIN 521. Investment Analysis (Fall)
- FIN 518. Investment Banking (Fall)
- FIN 542. Fixed Income (Fall)

In addition, students pursuing this track must select at least *two* classes from the following list:

- FIN 513. Valuation Modeling (Spring of 1st year or Fall of 2nd year)
- FIN 514. International Finance (Spring)
- FIN 522. Advanced Risk Management and Derivatives (Spring)
- FIN 523A*. Applied Portfolio Management (Fall)
- FIN 523B*. Applied Portfolio Management (Spring)
- FIN 525. Empirical Finance Methods (Spring)
- FIN 543. High-Yield Debt and Corporate Distress (Fall)
- ACCT 554. Accounting Analysis/Financial Statements (Fall)

Complementary classes:

Specific complementary courses that will provide additional perspectives and skills to those you will learn in your concentration courses have been identified in our Marketing, Management, top 10 MIS and Entrepreneurial programs. . Adding one or more of these courses to your concentration may add that edge over other candidates in your job search.

- ACCT 521: Business Law and the Search for Non Obvious Liabilities
- MGMT 573: Integrating Business Principles
- MGMT 535: International Management
- MGMT 547: Corporate Strategy

Careers

The General Investment track is designed to enable students to pursue a wide variety of fascinating careers at the world's top companies, including positions as a securities analyst and portfolio manager. The "[Careers-in-Finance](#)" website offers good insight into the types of positions, day-to-day work and life-style when working in these fields.

General Finance careers in: Security analysis, portfolio manager, hedge fund manager		
Required Courses	Elective Courses	Complementary classes
FIN 521. Investment Analysis	FIN 513: Valuation Modeling	MGMT 547: Corporate Strategy
FIN 518. Investment Banking	FIN 514: International Finance	MGMT 535 :International Management
FIN 542. Fixed Income	FIN 522: Advanced Risk Management and Derivatives	MGMT 573 :Integrating Business Principles
	FIN 523A: * Applied Portfolio Management	ACCT 521: Business Law and the Search for Non Obvious Liabilities
	FIN 523B:*. Applied Portfolio Management	
	ACCT 554.:Accounting Analysis/Financial Statements	
	FIN543. High-Yield Debt and Corporate Distress	
	FIN 525: Empirical Finance Methods	

All courses are three units. Course offerings are subject to change.

*Students accepted to FIN523A make a one-year commitment and also complete FIN523B in the Spring semester.
